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(651) 647-0950

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(701) 222-3010

Duluth, MN
(218) 628-2231

St. Cloud, MN
(320) 251-5060

Elk River, MN
(763) 441-2004

Rochester, MN
(507) 282-2421

Eagan, MN
(651) 686-5036

Fargo, ND
(701) 282-9255

Green Bay, WI
(920) 432-6438



BROCK WHITE COMPANY

General Offices 2575 Kasota Avenue
St. Paul, MN 55108

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U.S. POSTAGE
PAID
ST. CLOUD, MN
PERMIT NO. 1093

New Products



TurboShear™

Quickly attaches to minimum 12-volt cordless or A/C electric drill. (It is not necessary to remove or replace the existing drill chuck as the drive shaft of the TS1 inserts directly into a standard 3/8" or larger capacity drill). Note: Requires two hands to operate. Material must be preset in place or held by an assistant. Shear cuts to the left.
1102172 TS1 TurboShear
• Great for cutting metal lath.

Introductory Price

\$59.95

Prices good through August 22, 2003.



Panel Jack™ REECHCRAFT

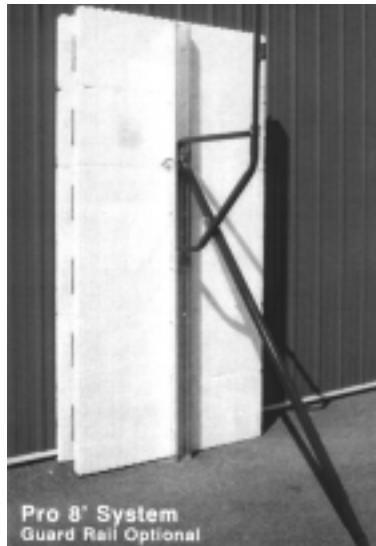
Panel Jack™

- 3"x4" Aluminum channel, 8', 10', & 12'
- 1-1/2"x1-1/4" steel turnbuckle with screw alignment
- Steel 24" platform bracket
- Steel base anchor clip (optional)

1102163 Panel Jack Pro 8' System

1102161 Panel Jack Pro 9' System

1102162 Panel Jack Inside Corner Brace



Pro 8' System
Guard Rail Optional

NEW DCC-16L Cordless Rebar Cutter



Here is the ultimate cordless portable rebar cutter from Benner-Nauman, Inc. Weighing only 13 pounds and easily held in one hand, the Cordless DCC-16L can be used anywhere and any time. It cleanly shears number 5 (5/8") grade-60 rebar. It is also equally suitable for mesh: its small cutting head rotates 360° and can fit into tight spots where other tools won't go. This tool comes complete with a carrying case, battery charger, battery, a maintenance manual, tools and a pint of hydraulic oil.

875759

B-N DCC-16L Cordless Rebar Cutter



update

President's Column

The good news is that the economy is growing. The bad news, however, is that economic growth remains sluggish on a stock market that can't seem to sustain any upward momentum, on-going Mid-East conflicts, government budget deficits, underemployment, and strained consumer confidence. Our construction season is rolling into the summer with some commercial contractors looking for work, but residential construction remains very strong on interest rates that are at 40 year lows. It's hard to predict even the near term economic future with all these conflicting signals, but I do predict Brock White's dedication to being your **First Choice** of supply for quality construction specialty products. We are now in our 49th year of service to the construction industry and are doing everything in our power to serve your needs for many years to come.

We went live on a new computer system this spring and we are still standing, which is a good thing because these types of implementations can easily collapse and bring any company to its knees. We were successful due to thousands of hours of preparation and training expended by just about every employee in the company. We apologize for some glitches that resulted in substandard customer service in some locations. We are fixing those problems and improving our systems to serve you even better in the future. The new system is designed for quicker order entry and order fulfillment, improved product fill rates, improved information access, and e-business capabilities (including eventual on-line customer access to product information, order entry, account status, and the like). This has been a multi-million dollar investment in our long-term commitment to be your **First Choice** of supply.

Thanks to everyone who attended our various seminars and Open Houses this past spring. We hope these were of benefit to you. Also note that our new catalog (Edition XVIII) is now available at your local Brock White Branch. Thanks for your business and, as always, tell us how we're doing — we need your feedback to do the best possible job. Call or write me anytime or e-mail me at rgarland@brockwhite.com.

Thank you for your business,

Richard D. Garland
President

featured project Brooklyn Center High School, Brooklyn Center, Minnesota

Products Used: AcoDrain FG200 Drain System

General Contractor: Donlar Construction, St. Paul & St. Cloud

Site Superintendent: Darrel Ashfeld

Architect: Leonard Parker Associates,
Minneapolis, Minnesota

Brock White Sales Rep: Roland Studler, Brock White St. Paul

Project Dates: Spring & Summer of 2003

Nature of Project: Construction of a bus garage facility for the Brooklyn Center High School

The specifications for the drainage system for the new Bus Garage facility called for the use of the EPS foam cast in place drainage system, but after further review of actual usage and needs it was decided that the AcoDrain FG200 High capacity, fiberglass trench drain system would meet the drainage requirements better. This was primarily due to the requirements of the drain needing to be chemical resistant and able to handle the large potential amount of flow rate, as well as the ability to handle the weight of the busses.



The design, specification and shipment of the AcoDrain system was handled on a fast track and done within a couple weeks' time period. The design and specifications process was made more challenging due to the fact that the drains were already in place, and the design had to take this into account.



Donlar Construction normally uses the AcoDrain K100S drain system, but due to the high flowage requirement and the weight load that it needed to carry, the FG200 system fulfilled the need better.

featured product

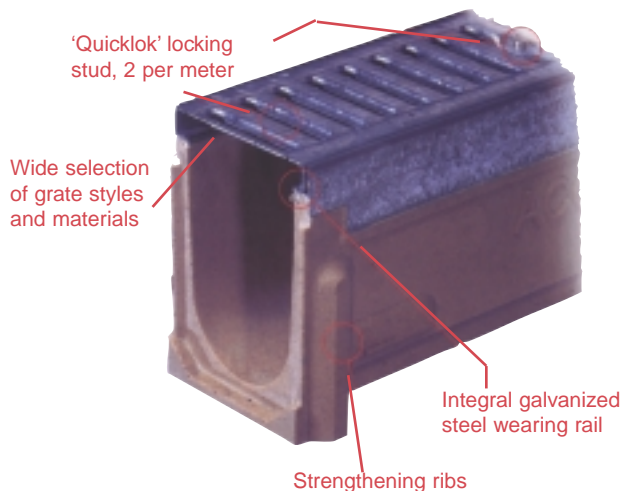


ACO drain

K100S - general purpose trench drainage with 'Quicklok' grates

Typical applications

- Parking lots and garages
- Shopping malls
- Pedestrian areas
- Industrial areas
- Commercial areas
- Internal areas



Product features

- General purpose 4" trench system
- Unique 'Quicklok' boltless locking system for grates
- Integral galvanized steel wearing edge rail
- Modular one meter and half meter polymer concrete trench units
- 30 one meter long, 0.6% pre-sloped channel units
- Neutral one meter and half meter channel units in choice of 4 depths
- Tested to DIN 19580 - Class E 60 ton/135,000 lbs. loading



Introducing our New Credit Manager, Becky Schantz

Vicki Brock, longtime Brock White Credit Manager, will be missed as she retires.

We would like to introduce you to our new Brock White Company Credit Manager. Becky joined Brock White mid May, just prior to the retirement of long time credit manager, Vicki Brock. We will all miss Vicki, but are excited about the knowledge, experience, enthusiasm and energy that Becky brings to the job.



Becky's background was as credit manager for another building products distributor. We encourage you to get to know Becky and contact her with questions or concerns in the credit department.

Brock White Company has a new Return Policy

Brock White has developed a new formal Return Policy, which is effective immediately, for all of its facilities and customers. The purpose of implementing a new return policy is to ensure that Brock White is not accepting "non-salable" material back into its facility and to make sure that when material is returned it is returned properly. The policy summarizes what can be returned, who can authorize the returns, and how customers can initiate the return process as well as what they will have to do before a return can be completed. The policy also addresses the concerns of shipping returning products that may contain hazardous materials. The policy is broken down into the following areas:

- Return Authorizations: Employees who may authorize returns.
- Driver Returns: When a driver may pick up an item for return, and when they will not be allowed to.
- Will Call Returns: When a customer brings a product to Brock White for return, what an authorized employee must ensure before accepting the product back for return.
- Customer Returns: What a customer must do before they return a product back to Brock White.
- Third Party Returns: What needs to be done before a third party is allowed to return a product from a customer's site back to a Brock White Facility.

For a copy of the new Brock White Return Policy, contact any of our Brock White locations.

New Brock White Catalog Now Available!

We are proud to announce the release of our newest version of the Brock White catalog, edition XVIII. For your copy of the new catalog, stop in at or call any of our locations or send a message via email that you would like a new a catalog. Please send email to: newcatalog@brockwhite.com



Rafco Concrete Seminar June 18, 2003



Brock White Company hosted a Decorative Concrete Installation Training Seminar June 18th in St Cloud. The hands-on seminar centered on coloring (both integral and shake-on), stamping and sealing of concrete. The 30 attendees got right into the process and learned first hand on some of the techniques and processes of placing and stamping of decorative concrete. Stanley Zawadzki of Brickform – Rafco Products presented the seminar.

Based on how well the attendees did during the seminar, there will be a lot more decorative concrete placed in the Central Minnesota area very soon.

Brock White is proud to be the area's distributor of the Brickform – Rafco Products line of concrete stain hardeners, release agents, shake-on colors, integral colors and stamping tools. For more information on this line of products, contact your local Brock White location, or visit Brickform's website: www.brickform.com

Contractors Weatherproofing Sealant

Proven silicone performance at a competitive price.



Dow Corning Contractors Weatherproofing Sealant is a one-part, primerless silicone sealant with +/- 25% movement capability. This unique, weather-resistant formulation adheres to concrete, masonry, stone and EIFS, as well as glass and metal substrates, including painted aluminum.

Consider the performance advantages

- Easy cold-weather gunnability • 2:1 width-to-depth ratio for low installed cost • Primerless adhesion to most porous and nonporous substrates – great for frame-to-structure sealing • Tack-free in 30 minutes • Medium modulus, +/-25% MOVEMENT CAPABILITY • Long outdoor life due to silicone's unique resistance to sunlight and ultraviolet rays • Available in 12 stocking colors

Special Price

\$3.39* 10.3 oz cartridge



North American Green Installation Products for Erosion Control Products



DOT System

North American Green's unique DOT System simplifies installation. color-coded dots mark the exact location for proper stapling of each product.

SureLock Staple Gun

The SureLock gun reduces labor time and cost. Easy loading and cost-effective six-inch staple cartridges make the SureLock gun the recommended method for installing erosion control blankets, geotextiles, sod, and other materials that must be secured to the ground.

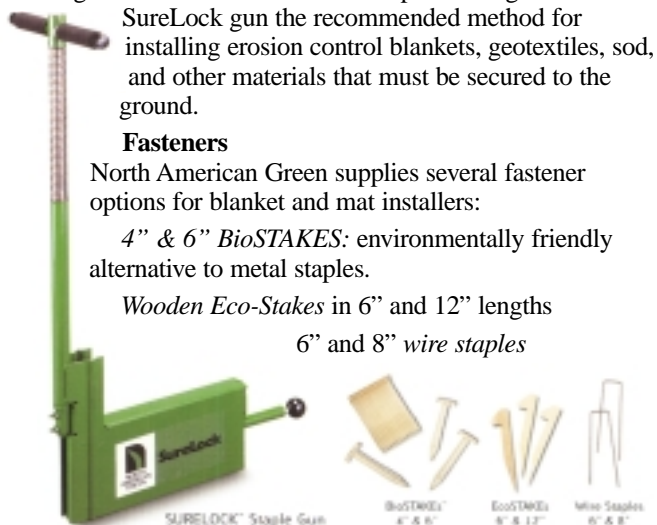
Fasteners

North American Green supplies several fastener options for blanket and mat installers:

4" & 6" *BioSTAKES*: environmentally friendly alternative to metal staples.

Wooden *Eco-Stakes* in 6" and 12" lengths

6" and 8" *wire staples*



Propex Landscape Fabrics for weed control

Buy the size that is best for your projects



Propex 4530 is a polypropylene nonwoven needle punched fabric. This engineered geotextile is stabilized to resist degradation due to ultraviolet exposure. It is resistant to commonly encountered soil chemicals, mildew and insects, and is non-biodegradable. 3.3 oz/yd²

Blocks out sunlight to help prevent weed growth.

Resists weed penetration because of tough nonwoven construction.

Allows water and nutrients to reach your landscape plants.

Holds mulch and decorative stone on slopes.

5¢ sq. ft.

3' X 300'	0200524	\$45/roll*
4' X 300'	0200525	\$60/roll*
6' X 300'	0200523	\$90/roll*
12' X 300'	0200522	\$180/roll*

BROCK WHITE BRICK AND STONE

Summer 2003

Featured Project: Residence, St. Cloud, MN

Products Used:
Cherokee Sanford Millbrook O/S Brick-35,500
Home Builder:
Joe Torborg Construction, St. Cloud, MN
Mason Contractor:
Jerry Kroska, St. Cloud, MN
Brock White Sales Rep.:
Jay Theisen, Brock White Company-St. Cloud



Featured Project: Williams Integracare Clinic, Sartell, MN

Products Used:
Ochs Aspen Modular Brick-30,000
Builder:
Bob Bach Construction, St. Cloud, MN
Mason Contractor:
Waletzko Masonry, St. Cloud, MN
Brock White Sales Rep.:
Jay Theisen, Brock White Company-St. Cloud



<u>St. Cloud</u>	<u>Duluth</u>	<u>Eagan</u>	<u>Elk River</u>	<u>Rochester</u>	<u>Green Bay</u>
580 41st Avenue N. St. Cloud, MN 56303 Phone: 320-251-5060 1-800-892-8589 Fax: 320-251-2763	4231 West 1st Street Duluth, MN 55807 Phone: 218-628-2231 1-800-232-1344 Fax: 218-628-2917	1243 Eagan Industrial Road, Eagan, MN 55121 Phone: 651-686-5036 1-800-241-2550 Fax: 651-686-5162	12785 Elk Lake Road Elk River, MN 55330 763-441-2004 1-800-859-7077 Fax 763-441-1622	108 Woodlake Dr. SE Rochester, MN 55904 507-282-2421 1-800-279-9034 Fax 507-282-3174	Zoll Stone & Brick 1425 S. Ashland Ave. Green Bay, WI 54304 920-432-6438 1-800-236-5454 Fax 920-432-7386

Featured Project: Dancing Waters Development, Woodbury, MN Wensmann Homes Townhomes

Products Used:
Indiana Limestone Cut Stone;
Cherokee-Williamsburg Queen Size Brick
Home Builder:
Wensmann Homes, Eagan, MN
Mason Contractor:
Luke Busker Masonry, Roberts, WI;
Mike Nelson, MN Masonry, Minneapolis, MN
Brock White Sales Rep.:
Tammy Johnson,
Brock White Company-Eagan



Featured Project: Canterbury Park-Live Action Video Screen, Woodbury, MN

Products Used:
Cultured Stone-
Chardonnay Dressed Field Stone
Contractor:
Kraus Anderson Construction,
Minneapolis, MN
Architect:
HGA Architects, Minneapolis, MN
Mason Contractor:
Gresser, Eagan, MN
Job Superintendent:
John Upson
Brock White
Sales Rep.:
Mike McCabe,
Brock White
Company-St. Paul

